



# Darrell B Zawada

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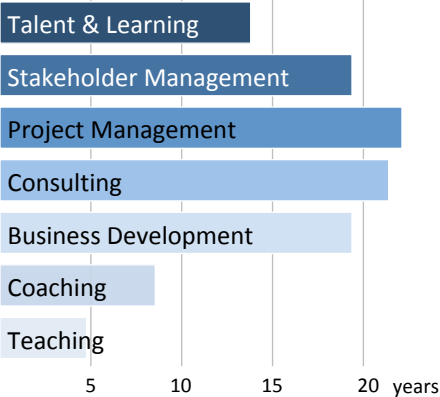
Mr. Zawada leverages over 32 years of consulting and industry experience to define, develop and deliver talent and learning solutions. His commitment to client success is un-paralleled, and he is relentless in his pursuit to move organizations to the future state of organizational learning.

Mr. Zawada has completed a Master's degree in Human Resources Management and Training. The focus of his dissertation was coaching and organizational culture change.

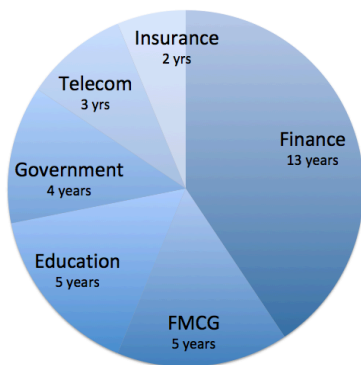
Recently, Mr. Zawada has been advising financial services clients in Asia on their blending learning approach and curriculum for their customer facing teams.

<https://www.linkedin.com/in/darrell-zawada-b68420/>

## Key Skills



## Industries



## Education

Masters of Science in HRM and Training	University of Leicester	2015
Post Graduate Diploma in Education	University of Hong Kong	2006
Bachelor of Science in Industrial Engineering,	University of Manitoba	1987

Year	Company	Responsibilities	Highlights	
2020				
2019	DB Zawada & Associates (HK) Dec 2017 to present	<b>Subject Matter Expert:</b> advising KPMG and KPMG's clients on talent and learning strategies. Selling, designing, developing and delivering talent and blended learning solutions.	<ul style="list-style-type: none"> <li>Key Clients include: ANZ, BNP Paribas, CommBank of Australia, CIMB, DBS, Goldman Sachs, HSBC, Maybank, MUFG and Westpac</li> <li>Define strategy to transform workshop based sales programme to blended learning journey utilizing a new learning experience platform</li> <li>Defined curriculum and lead team to design, build and roll-out train the trainer programme to a faculty of over 100 facilitators</li> <li>Defined curriculum and lead team to design, build and roll-out enhanced customer interaction training</li> <li>Lead the migration of workshop based curriculum to an academy supported by multiple blended programmes for a new business school</li> <li>Defined the curriculum for a transaction banking academy for relationship managers</li> <li>Defined curriculum and lead team to design, build and roll-out for sales enablement programmes</li> <li>Defined curriculum, designed, built and delivered blended working capital sales programmes</li> <li>Designed, built and deployed over 600 hours of digital eLearning for transaction banking</li> <li>Co-founder of a start up training company, subsequently sold to KPMG</li> <li>Facilitated over 400 workshops globally</li> <li>Coaching senior executives in many industries</li> </ul>	
2018				2+ years
2017	KPMG (HK) Aug 2015 to Dec 2017	<b>Director:</b> in Advisory's People and Change service line and responsible for advising clients on talent and learning strategies. Selling, designing, developing and delivering talent and blended learning solutions. Responsible for set-up and launch of the client facing business school for KPMG.		
2016				2+ years
2015	Asia Pacific Financial Institutions Training (HK) July 2012 to Aug 2015	<b>Director:</b> responsible for selling, designing and delivering bespoke blended learning solutions to financial institutions is Asia Pacific across every aspect of transaction banking and relationship management.		
2014				3 years
2013				3 years
2012				

See other side for previous experience

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Darrell was born and raised in Canada and moved to Hong Kong in 1998 when his wife was hired by Cathay Pacific as a pilot. They have three children (a son 18 years old, and two daughters ages 16 and 13) who consume much of their free time. He took a break from his career in 2002 and 2006 when his first and third children were born. Darrell is an avid sportsman and enjoys both spectating and participating in a multitude of sports.

<https://www.facebook.com/zawadad>

	Company	Responsibilities	Highlights
2012	<b>ShaTin College (HK)</b>  Jan07 - Jul12  5+ years	<b>Teacher:</b> in the Business and Economics department, teaching IGCSE Economics, IGCSE Business Studies and IB Business & Management.	<ul style="list-style-type: none"> <li>Developed entire series of resources and presentations mapped to each syllabus which were shared across all the other schools</li> <li>Leadership role for the department and school for the roll-out of virtual learning platforms</li> <li>Provided informal mentoring and coaching to senior leaders</li> </ul>
2011			
2010			
2009			
2008			
2007			
2006	<b>HK University</b>	<b>Student:</b> Business Education	<ul style="list-style-type: none"> <li>Research project on virtual learning environments</li> </ul>
2005	<b>Standard Chartered Bank (HK)</b> Jul02 – Aug05 3 years	<b>Account Manager:</b> in the wholesale bank transaction banking assigned MNCs and Financial Institutions.	<ul style="list-style-type: none"> <li>Key team member to sell and implement the bank's new electronic trading platform to Royal Bank of Scotland</li> <li>Provided sales training and support for the new platform</li> </ul>
2004			
2003			
2002			
2001	<b>Siebel (HK)</b> Jul00 – Dec01 1+ year	<b>Engagement Manager:</b> in Professional Services.	<ul style="list-style-type: none"> <li>Programme manager for large packaged and custom software implementation projects</li> <li>Successful business development and sales for software products and consulting services</li> <li>Started successful consulting company</li> <li>Regularly supervised and delivered training programs at Accenture's global training center</li> <li>Lead business transformation project for large telecommunications company</li> <li>Lead teams at one of Accenture's first outsourcing ventures</li> </ul>
2000	<b>DB Zawada &amp; Associates (Canada &amp; HK)</b>  May96 – Jul00  4 years	<b>Owner:</b> small IT consulting firm specializing in Oracle and e-commerce projects.	
1999			
1998			
1997			
1996	<b>Andersen Consulting (Accenture) (Canada)</b>  Jan91 – May96  5+ years	<b>Manager:</b> in the systems integration division, responsible for managing teams of consultants and clients for large systems integration and business re-engineering projects.	
1995			
1994			
1993			
1992			
1991	<b>Federated Cooperatives Limited (Canada)</b>  Jul87 – Nov90  3+ years	<b>Field Service Engineer:</b> in Petroleum Marketing  <b>Operations Research Analyst:</b> in Inventory Management	<ul style="list-style-type: none"> <li>Developed and delivered training programmes to retail locations</li> <li>Lead company wide initiative to role out computerized shelf inventory management at retail locations and presented project results at an International conference</li> </ul>
1990			
1989			
1988			
1987			

*Experience Details and References available upon request*